

# COMPANY PROFILE

**Industrial IoT Solution** 

"Your Partner in Smart Manufacturing"



## **About EFOREL**

## **Providing Solutions to Help Digital Transformation**

PT. Eforel Citra Utama has been the leading industrial PC and automation devices distributor in Indonesia since 1994. We offer a total solution that matches your business needs for a **seamless and successful digitalization project** 

In an era where digital transformation is inevitable, we are here to support every industrial sector to grow, sustain and gain competitive advantages. Our commitment to providing the smartest solutions for business owners in Indonesia



1994 - 2012

#### **Industrial Computer Product**

We provide a range of Industrial PCs designed for maximum durability in the most challenging industrial environments and high quality



2012-2018

#### **Industrial Automation Product**

As a distributor of industrial automation, we help you design and implement the perfect automation system for your company's needs.



2018 - NOW

#### **Industrial IoT Solution**

We are committed to providing solutions that not only meet but exceed industry expectations with leading-edge technology and unparalleled support

## **Eforel Vision**

To become a trusted distributor of industrial computers and automation equipment in Indonesia by continuing to expand market share & sales value sustainably

## **Our Misions**

To build and maintain a good cooperation and partnership with customers, we:

01

Provide excellent quality technical supports and services 02

Continuously develop skills and knowledge

03

Keep good communications with customers



## **Project References**

Focusing Business	Customers	Project Name	Solutions
Factory Automation and Manufacturing Automation	<ul> <li>Canned Tuna Factory</li> <li>Pharmaceutical Industry</li> <li>Cable Car Factory</li> <li>Feed Factory</li> <li>Zipper Factory</li> </ul>	<ul> <li>OEE and EMS</li> <li>Water Treatment</li> <li>IPC Replacement</li> <li>SCADA PC Replacement</li> <li>OEE</li> </ul>	<ul> <li>Web Base OEE and EMS with free Client</li> <li>RTU + Web Base SCADA</li> <li>Industrial Fan less PC</li> <li>Industrial PC Rack mount</li> <li>Web Base OEE connect existing PLC</li> </ul>
Power and Energy Substation Automation	<ul><li>PLN</li><li>Schneider Electric</li><li>PJB</li></ul>	<ul> <li>Substation SCADA Integration</li> <li>Substation SCADA Integration</li> <li>Water Treatment</li> <li>PC Replacement</li> </ul>	<ul> <li>Industrial Gateway, RTU</li> <li>Industrial Gateway, Workstation IPC, Server IPC, HMI IPC.</li> <li>Web Base SCADA + RTU</li> <li>Replacement commercial PC to Industrial PC</li> </ul>
Transportation Port Terminal	<ul><li>Transjakarta</li><li>KRL</li><li>KAI</li><li>Pelindo</li></ul>	<ul><li>Gate ticketing and Server PC</li><li>Vending Machine</li><li>Signaling</li><li>Fleet Management</li></ul>	<ul> <li>Industrial Fan less PC</li> <li>Industrial Fan less PC and Industrial touch panel monitor</li> <li>Industrial Fan less PC Server</li> <li>Industrial Tablet</li> </ul>
Mining OIL and GAS	<ul><li>KPP</li><li>PERTAMINA</li></ul>	<ul><li>Fleet Management</li><li>CEMS</li></ul>	<ul><li>Mobile Rugged PC</li><li>Web Base SCADA + Remote IO</li></ul>

## **Our Customer**

































## **Start Your Digital Transformation**

Manufacturing in the past has focused on lean and just-in-time production processes, emphasizing cost reduction, waste elimination, and increased efficiency of the entire organization through customer demand-pulling processes. Nowadays, digital technology provides fundamental value that presents commercial value through the immediacy and accuracy of information driving rapid responses and decision-making. Many manufacturers who have progressed through Industry 2.0 (automation) and Industry 3.0 (informatization) are now preparing to move toward Industry 4.0 (intelligentization)



# WebAccess/SCADA Software

WebAccess/SCADA is a 100% web-based SCADA system which not only acquires and stores data, but visualizes it with a HTML5-based intelligent dashboard.















#### FMS Maintenance

#### 

## ADVANTECH

#### ADVANTECH WISE-IOT

#### **Main Feature:**

- Enables 100% web-based remote engineering, monitoring, and control
- Driver support for major PLCs, PACs, I/O modules, CNCs, network switches, and computer platforms
- Supports standard protocols including Modbus, OPC UA, OPC DA, Ethernet/IP, DNP3, SNMP, and BACnet
- Easily integrated with third-party software (e.g., MES and ERP)
   via open interface web services (RESTful API and SignalR)
- abase restore mode for automatic data access with improved query speeds
- Soft license online authentication



**OEE** 

RTM

## **Industrial Computer Series**

IPC-631



Stack up



Rack Mount (4U)

ACP-4340





## **Industrial Motherboard**

Ranging from UTX motherboards, Mini-ITX motherboard and Micro ATX motherboard are ideal for customers who are used to using commercial off-the-shelf products but require expansion and industrial features such as longevity and reliability.



## **Industrial HMI and Monitors**



Advantech HMI and Panel PC series contains Modular HMI, All-in-One HMI, Configurable Panel PCs, Domain-Focused HMI, and Industrial Monitors tailored for smart factory applications.



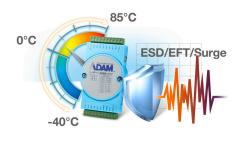
### Feature Remote I/O Module



Wide Range of Remote I/O
Modules to Meet Diverse Needs

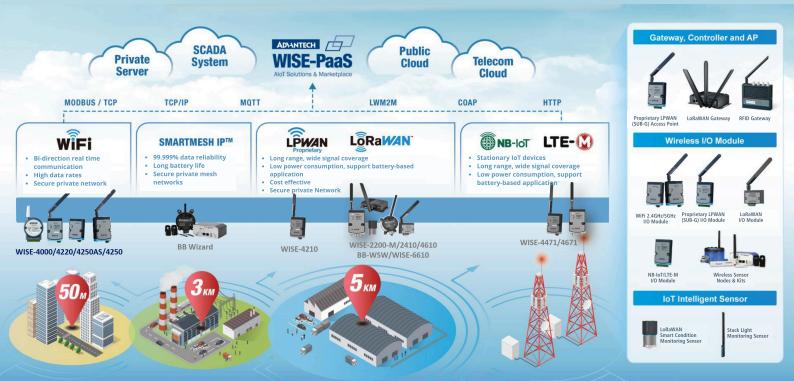


IoT Protocols Ready for Cloud Services and IoT APPs



Robust and Secured Design for Wide Industrial IoT Applications

## **Industrial Wireless Solutions**



With developments in wireless and cloud technologies, more and more remote monitoring applications have adopted cloud services for wide area management systems. To shorten the gap between the field site data and the cloud, Advantech provides wireless I/O and sensor modules that can get and pass data directly to the cloud by utilizing wireless communication technology, such as Wi-Fi, 4G, LoRaWAN, NB-IoT/LTE-M, and proprietary LPWAN (Sub-G) through IoT protocols.

## Industrial Ethernet Switches

Advantech's industrial Ethernet switch solutions provide an abundance of options, including Gigabit Ethernet switches.



## **Feature Highlights**



**Highly Versatile Switch Products** 



**Rugged Communication Solutions** 



Plug-and-Play



Reliable Layer 2 Managed Switches



Supports PoE (Power over Ethernet)



Fiber Connectivity for Long Transmission Distance

## **Industrial Gateways**



Advantech provides different types of industrial gateways with data monitoring software to meet your needs for data management. These devices, serving as gates between multiple networks, bridge the gap from the field to cloud. Their flexible communication protocols support diverse applications in a wide range of industries. Advantech industrial gateways can be classified into five categories

### **Industrial Tablet Solutions**

Equipped with application-oriented peripherals

## **In-Vehicle Edge AI Computers**

Tough, Smart, Reliable, and Versatile in Harsh Scenarios











#### Peripherals





**Docking Solution** 







**Battery Charging** 

Accessories

#### **Application Scenarios**

**Extension Modules** 



Retail & Hospitality



Manufacturing





Logistics & Warehousing

Field Service





#### Scalability

The modular design allows the system I/O to be extended to facilitate the integration of optional modules, making it easy for customization and configuration.



#### Ruggedness

The accumulation of in-depth invehicle industry knowledge has led to the creation of a rugged system that fits challenging user scenarios and reduces maintenance costs.



#### Simplicity

TREK-60N operates just like a multi-box system to offer car power protection, Intel-powered computing, NVIDIA-powered computing, a PoE switch, and more.





· Expansion module for

4G/5G, WLAN & V2X

· Embedded uBlox GPS

Connectivity





#### In-Vehicle Specialization

- · Enables IPxPT
- · 12V/24V certified car power
- · Zero data loss CANs &
- CAN Open · Intelligent vehicle power
- management mechanism

#### Ruggedized

- 5M3, MIL-STD-810
- · Fanless wide temperature
- design (-30C ~ 70°C)\*
- · IP65 with I/O cover

#### Best-Fit I/O

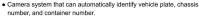
- · One cable to pair with the driver console (TREK-30x)
- · Dual display output & dual
- audio output 10 x LAN (TREK-60)/6
- LAN (TREK-60N) · Rich I/Os (COM, isolated
- DIO, USB)

## **Container Port**

As cargo ships grow in size and volume, global container ports are challenged with daily operations, goods handling, and equipment management. To address these issues, ports are increasingly adopting innovative and automated solutions for enhanced efficiency, safety, and security. Advantech, a leading IoT solutions provider, leverages its expertise in industrial automation and smart city solutions to offer a comprehensive Smart Port 4.0 management

solution. Our integration of IoT, 5G, big data, AI, and more drives digital transformation in modern ports, fostering innovation for smarter applications.

#### Truck Management



 In-vehicle computers on trucks transfer all the necessary data in real time to the gate computer, including plate number, driver's license, and container number.



TREK-60 Modular Al platform



## TREK-773 7" AIO ultra-rugged mobile data terminal

#### Cold Chain Management



- Enabling in-depth monitoring and management of the end-to-end cold chain.
- Providing managers with a guick overview of the KPI of different locations.



### TREK-120

LoRa temperature / humidity sensor



#### LEO-S57

LoRaWAN temperature probe sensor



- Streamlined port operations with Terminal Operating System (TOS)
- Automated container information entry with Al-based Optical Character Recognition (OCR) system



#### DLT-V72 Facelift

10"/12" Rugged VMT with Navis certification



#### TREK-60N

Dual-system rugged Al platform

## Yard Field Service

- Enabling efficient cargo inspections and issuing of reports.
- · Streamlining of port workflows and workforce management.
- · Support for real-time asset tracking and operation recording.



#### AIM-75S

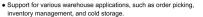
8" Industrial-grade tablet with GMS and Android OS



#### PWS-872FL

10.1" Rugged tablet with Windows OS





· Providing seamless processing of goods and storage for port customers.



#### DLT-V73

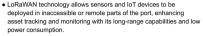
10"/12" Rugged VMT with multi-OS support



#### AIM-68S

10.1" Industrial-grade tablet with Windows OS

#### Wireless Communication



 High-speed and real-time dual-band Wi-Fi and LTE enable real-time asset tracking and optimization of port operations.



#### EKI-6333AC-2G

Dual-Band Wi-Fi AP/client



#### WISE-6610

LoRaWAN gateway

## Wireless Vibration Monitoring Solution for Paper Mills

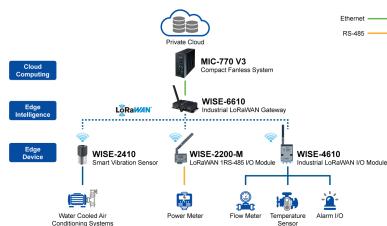


### **Conclusion**

WISE-2410 and WISE-6610 are Advantech product solutions based on the LoRaWAN long-distance, high-penetration, and low-power consumption wireless technologies that are highly integrated with industrial control applications.

This solution achieves remote device monitoring and preventive diagnosis through the acquisition of equipment vibration data. The solution greatly reduces equipment downtimes that cause production losses and industrial accidents.

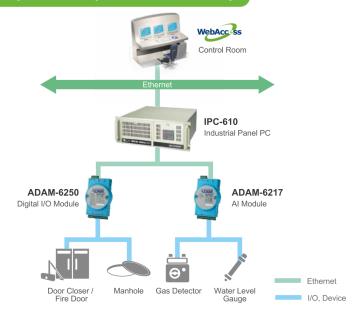
## LoRaWAN Facility Monitoring Enhances Hospital Operational Efficiency



### **Conclusion**

The LPWAN technology and plug-and-play product design ensure the stability and quick and easy deployment of the facility monitoring system. In addition, the WISE-2410 and WISE-4610 are battery-powered and support industrial control protocols, enabling high-performance operation in areas where power supply is not feasible, and supporting a wide range of application requirements, including RTU RS-485 and TCP support for SCADA systems.

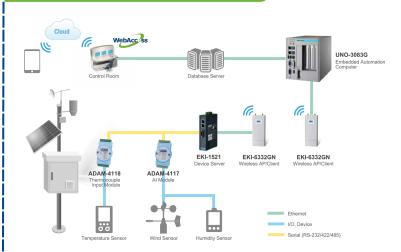
## Stable and Reliable Equipment Operation Improves Overall Safety



### Conclusion

The platform is easy to operate and comprehensively simulates actual field operations in the monitoring of tunnel environments. Furthermore, the stable and reliable equipment operation has improved overall system safety with a shorten system development time. Finally, maintaining system stability has enhanced security and reduced maintenance costs in the long run.

## Real-Time Monitoring Solution Simplifies Field Operations



### **Conclusion**

Advantech's real-time monitoring solution for this wind farm provided complete functionality that maximized the plant's operational efficiency. The intelligent gateway performed suitably in obtaining on-site data, the wireless communication configuration meant that complex wiring difficulties were avoided, and the cloud server enabled big data processing and fault feature extraction. The wind power monitoring solution has helped the plant rapidly implement the project and save time by not having to perform compatibility testing and debugging.

#### **Wallmount IPC**

### **ATX Motherboard**

### **Fanless Computer**

**Industrial Monitor** 

Vehicle Mount PC











### IPC-7130

Desktop/Wallmount

Chassis for ATX/MicroATX

Motherboard with Dual

Hot-Swap 3.5" Drive Bays

## LGA1200 10th Generation Intel Core i9/i7/i5/i3 ATX

**AIMB-787** 

Intel Core i9/i7/i5/i3 ATX with DP/DVI/VGA, DDR4, USB 3.2, M.2

## UNO-2372G V2

Small-Size Modular Embedded Box PC with Intel Celeron J6412

## FPM-215

15" XGA Industrial Monitors with Resistive Touch Control, Direct HDMI, DP, and VGA Ports

### **TREK-773**

7" All-in-One Ultra Rugged Mobile Data Terminal

## Rackmount IPC

### Server Board

### **Modular IPC**

#### Fa

### **Fanless Panel PC**

### **Industrial Tablet**











### ACP-4320MB

### Quiet 4U Rackmount Chassis with Dual Hot-Swap SATA HDD Trays

## **ASMB-815**

LGA 3647-P0 Intel Xeon Scalable ATX Server Board with 6 DDR4, 8 SATA3.0, 6 USB3.0, Dual 10GbE, IPMI

## MIC-770 V2

Compact Fanless System with 10th Gen Intel Xeon/Core i CPU Socket (LGA 1200)

### **PPC-421W**

21.5" Fanless Widescreen Panel PC with Intel 13th Gen Core i7/i5/i3 Processor

## AIM-68S

10.1" Industrial Tablet with Intel Alder Lake-N Processor **Industrial Gateway** 

**Ethernet I/O** 

**Unmanaged Switch** 

Serial I/O Module

**Vibration Sensor** 











**ECU-1051TL** 

Cloud enabled Intelligent **Communication Gateway** for IIOT application

**ADAM-6017** 

8-ch Isolated Analog Input Modbus TCP Module with 2-ch DO

**EKI-2528** 

5-port Unmanaged **Industrial Ethernet Switch** 

**ADAM-4055** 

16-ch Isolated Digital I/O Module with Modbus

### **WISE-2410**

LoRaWAN Wireless **Condition Monitoring** Sensor

**Intelligent RTU** 



Remote I/O



**Managed Switch** 



## **Serial Converter**

## **LoRaWAN Gateway**







**WISE-6610 V2** 

**ADAM-3600** 

8AI / 8DI / 4DO / 4-Slot **Expansion Wireless Intelligent RTU** 

15-ch Isolated Digital I/O **Modbus TCP Module** 

**ADAM-6250** 

4GE+2G SFP Port Gigabit **Managed Redundant Industrial Switch** 

**EKI-7706** 

2-port RS-232/422/485 Serial Device Server

Industrial LoRaWAN gateway with AS923 MHz and Edgelink







Enabling an Intelligent Planet

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